



THE 6 MONTHS POST GRADUATE PROGRAMME IN MANAGEMENT AND INSURANCE* PROSPECTUS

**With domain expertise from ICICI Prudential Life Insurance Company Ltd.*

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**The PGP in Management and Insurance (PGPMI)
Driving Innovation and Change**

Programme Overview

The Indian economy today is surging ahead as a key player in the Global Market and the insurance industry in particular is poised to grow exponentially in the next few years. The critical success factor in the business environment today lies in the ability to manage change. The key today is to specialize in the sector of choice without losing on the general management programme. The driving force and the catalyst of change in any organization is its human resource. To be a leader in this intensely competitive global economy demands a high level of competency and skill coupled with speed of response and networking skills of a premium quality. Engaging these challenges for us requires a dynamic and state of the art exposure to the theory and practice of management.

Synergy of Industry and Academia

ICICI Prudential Life Insurance Co.Ltd.,

India's No.1 private life insurer has been in the forefront in offering financial solutions to deal with real world problems. Our partnership with leading business schools across India will be the key factors in creating a team of well adjusted, industry-ready professionals. With this vision, ICICI Prudential Life has appointed B-schools in Chennai, Coimbatore, Bangalore, Mumbai, Navi Mumbai, Pune, New Delhi, Gurgaon, Jaipur, Jalandhar, Chandigarh, Ranchi, Goa, Varanasi, Nagpur, Kolkata, Bhubaneshwar, Noida, Hyderabad, and Lucknow to conduct the programme.

Our Vision

To create a team of leaders with the necessary competencies to confront challenges and enhance the quality of professional engagement in the insurance industry of today and tomorrow.

Mission

To lend our extensive domain expertise in the insurance industry to mould a generation of dynamic leaders and managers through cutting edge management and insurance curriculum and real time internship in a challenging environment.

Values

Leadership

Academic Excellence

Creativity

Professional Ethics

Excellence through domain specialisation

Programme Design

The conceptual foundation of the programme is based on two distinct yet related modules. The 1st module comprised of intensive management curriculum. The module will broadly cover themes in marketing, operations and service quality, human resource management, interpersonal skills, business strategy and project management. Practical skills along with sufficient academic rigour have been built into the programme structure.

The second module will comprise of intensive Insurance and Finance curriculum. The programme structure and specific case studies will be provided by ICICI Prudential Life. This will be followed by an internship with ICICI Prudential Life which will give students an opportunity to apply the learnt skills of the programme to the workplace.

Affordable Course fees – A Traditional management course fee is very high and cannot be afforded by the majority of students. Many deserving and meritorious students do not have the finances necessary to fund an expensive two-year MBA programme. At ICICI Prudential Life, we believe in Merit. We believe that anyone with merit should have access to the best educational facilities that the country can offer. The PGP in Management and Insurance will be accessible to

a larger cross-section of the student population and will be within a reasonable fee structure, without compromising on our high standards of academic rigour.

ICICI Prudential Life has selected leading B-Schools across India and has appointed TMI First as their Recruiting Process Manager for this initiative. The idea is to prepare Industry-ready students who can be inducted in middle management levels across India.

About ICICI Prudential Life:

ICICI Prudential Life Insurance Company is a joint venture between ICICI Bank, a premier financial powerhouse, and Prudential, a leading international financial services group headquartered in the United Kingdom.

ICICI Prudential Life has several firsts to its credit.

- ❖ Amongst the first private sector insurance companies to begin operations in December 2000, after receiving IRDA approval
- ❖ First life insurer in India to receive a National Insurer Financial Strength rating of AAA (Ind) from Fitch Ratings
- ❖ First private life insurer to cross 1 million policy mark
- ❖ First organisation in the insurance industry to adopt the Six Sigma methodology, and driving the Malcolm Balridge framework across the organisation.

With a wide range of flexible products, we deliver world class financial solutions to our customers all over India. As of December 31, 2006 we have a nationwide team comprising of over 175,000 insurance advisors and 18 bancassurance partners. We have also tied up with NGOs, MFIs and corporates for the distribution of rural policies.

The ICICI Prudential Life Edge

We have been the No.1 private life insurance company for the last 6 years, without a break.

What makes us the Leader ?

- Our products have been developed after a thorough understanding of the customer's needs
- Our products and services are easily accessible through our nationwide network of advisors and partnerships with leading banks, corporate agents and brokers
- Robust risk management and underwriting practices.
- Our 50,000+ strong staff is engaged and enthusiastic, to cover the customer at every step in their life.

Our Vision:

It is our vision to make ICICI Prudential Life, India's dominant Life and Pensions player, which we hope to achieve by

- Understanding the needs of customers
- Leveraging technology to offer quick service
- Developing and implementing superior risk management and investment strategies.

Our Core Values:

Every one of our team is committed to 5 core values - Integrity, Customer First, Boundaryless, Ownership and Passion.

Board of Directors:

Comprises of reputed finance professionals, from India as well as abroad.

Mr. K.V. Kamath, Chairman
Mr. Barry Stowe
Mrs. Kalpana Morparia
Mrs. Chanda Kochhar
Mr. HT Phong
Mr. M.P. Modi
Mr. R Narayanan
Mr. Keki Dadiseth
Ms. Shikha Sharma, Managing Director
Mr. N. S. Kannan, Executive Director
Mr. Bhargav Dasgupta, Executive Director

Financial highlights

ICICI Prudential Life's capital base stands at Rs. 18.15 billion ,with ICICI Bank and Prudential plc holding 74% and 26% stake respectively. For the 9 months ended December 31, 2006, the company garnered Rs.27.22 billion of weighted retail and group new business premium and wrote over 1.1 million policies. Assets held stand at over Rs.1000 billion.

ABOUT THE PROMOTERS

ICICI Bank (NYSE:IBN) is India's second largest bank and largest private sector bank with assets of

Rs. 2823.72 billion as on September 30, 2006. ICICI Bank provides a broad spectrum of financial services to individuals and companies. This includes mortgages, car and personal loans, credit and debit cards, corporate and agricultural finance. The bank services a growing customer base through a multi-channel access network which includes over 635 branches and extension counters, 2325 ATMs, call centres and internet banking (www.icicibank.com).

Established in London in 1848, **Prudential plc**, through its businesses in the UK and Europe, the US and Asia, provides retail financial services products and services to more than 21 million customers, policyholder and unit holders worldwide. As of June 30, 2006, the company had over £234 billion in funds under management. Prudential has brought to market an integrated range of financial services products that now includes life assurance, pensions, mutual funds, banking, investment management and general insurance. In Asia, Prudential is the leading European life insurance company with a vast network of 23 life and mutual fund operations in twelve countries - China, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, The Philippines, Singapore, Taiwan, Thailand and Vietnam.

Our Partner Business Schools

International School of Business & Media

About us

International School of Business & Media(ISB&M) was established in the year 2000 with the vision to provide world class education to young minds and to prepare them for great careers. In a short span, we have opened campuses at four major cities - Pune, Kolkata, Delhi and Bangalore. With an A+ Rating , we are ranked as the third best B- School in Pune and feature among the Top Ten Media Schools of India.

Campus Facilities

- Classrooms equipped with remote controlled LCD multi media projectors and internet networked computers ,and public address system with collar and cordless mikes.
- Well equipped library.
- State-of-the-art digital library.
- Well networked Computer centre with around 700 computers in a wi-fi environment and mobile accessibility.
- A modern auditorium for conducting lectures as well as organising social and cultural events.
- Media lab with an extensive film /AV library.
- A sophisticated multi-media lab, equipped for professional production, multilingual software.
- High tech non-linear editing suite.
- Professional studio with the latest video and digital cameras , lighting and recording systems.

Hostel Facilities

The institute will assist the candidate in getting accommodation on-campus or off-campus as per the candidate's preference.

Board of Advisors

All activities at ISB & M are overseen by a Board of Governors, comprising renowned academicians, successful entrepreneurs and corporate professionals.

Arun Sehgal - Vice President HR, Glaxo Smith Kline
Dr.Pramod Kumar - President, ISB & M
Rajesh Pant - Former CEO, Percept
Dr. C.M.Dwivedi - Senior Vice President HR, Datamatics
Sangamitra Ghosh - Vice President HR, Zee Networks
Prof Ganapathy - Former Prof., IIM Ahmedabad
Akash Khurana - MD, Nimbus Communication
Anjani Kumar - Vice President HR, Star India Pvt. Ltd

Faculty Profile

Dr. Pramod Kumar
Dr. P.K.De
Dr. Chetan Bajaj
Dr. Atul Sinha
Prof. Y.G.Chouksey
Dr.B.R.Dey
Prof. Debashish Chakraborty
Prof. S. Jayaraman
Prof. Ajay Ramdasi
Prof. Jonaki Mahajan

Prof. Jayant Vishnu

Bhavan's Center for Inter-Disciplinary Studies (BCIDS)

About Us

The Bhavan's Center for Inter-Disciplinary Studies (BCIDS)

- is a joint initiative of the leading academic institutions from Bhavan's Andheri Campus. The constituent institutions are:

- SPJIMR
- SPCE
- SPIT
- Bhavan's College

BCIDS aims to provide comprehensive and holistic education with vocational fervor to make the young graduates, particularly of the three-year degree programs (both having completed and pursuing their degree education), gainfully employable in the vibrant economy of today. The centre aims to provide soft skills in personality, communication, corporate life and civic life, together with, hard skills in promising domains - banking, insurance, IT enabled services, retail, healthcare and hospitality.

Bharatiya Vidya Bhavan was founded by Kulpati Dr. K. M. Munshi a great philosopher, statesman, educationist, solicitor and above all a visionary. It was established on 7th November 1938 with the blessings of Mahatma Gandhi.

Campus Facility

Library, Sports ground, Recreational area, Canteen, Computer lab, Group work area.

Board of Advisors

Dr. M. L. Shrikant, Chairman, Bhavan's Kendra, Andheri
Prof. S. M. Parekh, Director Education, Bhavan's Campus, Andheri
Dr. Rajan Saxena, Director, SPJIMR

Executive Committee

Prof. Sunil Rai, Joint Director, SPJIMR - Chairperson
Dr. S. Y. Mhaskar, Principal, SPCE - Member
Dr. (Mrs.) V. I. Katchi, Principal, Bhavan's College, Andheri - Member
Dr. (Mrs.) P. P. Warnekar, Principal, SPIT - Member

Faculty Profile

Ms. Rukya Joshi -Academic Head
Ms Jidnya Patil
Ms. Prachi Kulkarni
Ms. Namrata Kelkar
Ms. Prashanti Kumar
Mr. Jeet Shah

Manipal Education

About Us

For the last six decades, Manipal has been offering education to young minds and moulding them into thought leaders. Manipal Education spreads the light of knowledge and learning to its students through various mediums, viz On Campus, Distance Learning, Online and Vocational Education. Because of this and its excellent academics and curriculum, it is fast gaining international recognition and has emerged as the preferred destination for students not only from India but from over 50 different countries.

Manipal today has a universe of institutes around the globe, and has over 150 courses in 12 professional streams spread across 25 professional colleges, with professional courses in management, medicine, dentistry, nursing, allied health pharmacy, information sciences, engineering, mass communication, jewellery designing, hotel management and biotechnology. Manipal has a presence in over 20 countries, in almost every English speaking country in the world and has over 70,000 students in distance education alone.

With every batch admitted and with every new program introduced, Manipal intends to spread the seed of thought far and wide. The PGP in Management and Insurance is the Institute's latest offering in its endeavour to improve the quality of vocational education provided to its students. The PGPMI course centres are located at Hyderabad and Lucknow. The formalities for Certification from Manipal University for the PGP in Management & Insurance are underway.

Campus Facilities:

The PGPMI course centres are located at Hyderabad and Lucknow. The campuses will have good classrooms & well equipped computer lab and library. The Institute will assist the candidates in getting cost effective accomadation off campus.

Faculty Profile:

Professionally competent and experts in understanding the student psyche, the teachers in all our institutes form the bulwark of Manipal. In a land that has traditionally revered teachers, Manipal has had the good fortune of attracting individuals who are committed to inculcate a questioning bent of mind, and a child-like curiosity in young men and women. They go beyond merely dispensing knowledge to students and act as facilitators of their future, as their mentors for life. Manipal has a large pool of experienced faculty members in various functional areas such as Finance, Sales & Distribution, Insurance, Marketing, HR, IT, Strategy etc. We believe in a good blend of theory & practice of management and accordingly the faculty members chosen have both academic & industry experience. We also draw on the network of experienced visiting faculty members & industry experts at various locations we operate. To name a few of them:

Prof. T R Shastri (Banking & International Finance)
Prof. Sandeep Revankar (Economics, Investments & Strategy)
Prof. B P G Raju (Information technology)
Prof. Sudhir Jaiswal (Insurance & Risk Management)
Prof. Padmavati Madhavan (Finance & Insurance)
Prof. satish Kumar (Strategy & Marketing)

Board of Advisors:

Dr Rajendra Nargundkar Ph. D (Clemson University), Director PES Institute of Management, Bangalore

Dr N Balasubramanian Ph. D Economics (ISI Kolkatta), Director NSHM Business School , Kolkatta

Prof. Jayasimha K R (IMT Nagpur)

Hari Menon, Senior Vice President Manipal Universal & promoter of Fabmall.

Ms. Sudha Raju -Principal Officer, Corporate Affairs & Strategy of Manipal Universal, and was Senior Vice President NIIT prior to joining Manipal group.

Mr Shrinivas Joshi -C.F.O Manipal Universal, and was Vice President Finance of Bharat Shell Ltd. prior to joining Manipal group

Contact:

Manipal Education

Manipal Towers, 14 Airport Road,Bangalore-560 008

Ph: +91 80 2520 2304

Fax: +91 80 2520 2250

Email: wanttoknowmore@manipaledu.com

Website: www.manipalgroup.com

Institute for the Integrated Learning in Management:

a) About us:

IILM Institute for Higher Education, Gurgaon, as an academic institution imparts professional education in emerging areas of knowledge and economy. Lead by an eminent academician and supported by committed faculty, the IILM Institute offers Undergraduate & Post Graduate programs including those in business management, design, real estate, retail and insurance, in collaboration with reputed institutions in India and abroad. IILM Institute is located in the corporate hub of Gurgaon, and has perfect ambience for higher learning.

Overall, the mission of the IILM Institute for Higher Education is to prepare innovative and entrepreneurial leaders of the future with the capability to anticipate and manage change in global business environments. The innovative pedagogy followed by the IILM Institute ensures development of holistic personality while integrating theory with practice, and fostering personal, professional, social and spiritual growth of all its students.

b) Campus facilities:

The Institute is situated in a sprawling seven acres campus at sector 53, Gurgaon surrounded by offices of world class business corporations. The clean and green campus with state-of-the-art infrastructure provides the institutes with perfect ambience for teaching-learning and "holistic" development.

The campus:

- Air-conditioned class-rooms, library, computer centre and other facilities;
- Campus is Wi-Fi enabled, giving students 24x7 connectivity;.
- Has a computer centre with latest software for academic use;.
- Has a spacious open-air amphitheatre.
- Off-campus hostel facility (separate for men and women).

c) Faculty profile:

IILM Institute has a fairly large contingent of full-time faculty members (faculty-student ratio of 1:10). All faculty members are professionally qualified and committed individuals with rich and varied experience in academia, and industry. The teaching-learning process at IILM Institute is further supplemented by guest faculty from reputed institutions and organization in India and

abroad. In addition, there are lectures by visiting faculty from leading institutions and organizations.

d) Board of Advisors

Dr Kulwant Rai Chairman, Ram Krishan & Sons Charitable Trust

Mr Sanjiv Bhikchandani ,CEO, Naukri.com

Mr. S S Dawra,Former Secretary, Govt of India

Prof Arthur Francis,Dean, School of Management, University of Bradford, UK

Mr. M C Gupta, IAS (Retd) , Former Chief Secretary, Govt of Haryana

Prof Abid Hussain ,Former Ambassador of India to USA ,Vice Chairman, Rajiv Gandhi Foundation ,

Prof Sikander Khan ,Director, Executive MBA & International Programs,Stockholm University School of Business

Prof V N Pandit ,Former Head of Department, Delhi School of Economics,University of Delhi

Mr K V Rajan,Former Ambassador of India to Nepal,Former Secretary, Ministry of External Affairs

Mr Anil Rai ,Advisor,IILM

Dr P L Sanjeeva Redd,Director, Indian Institute of Public Administration

Mr Probir Sengupta ,Director, Indian Institute of Foreign Trade

Mr R C Sharma ,Former Director,the central Bureau of Investigation Govt of India

Mr Satwant Singh,CMD, DSS Enterprises Private Ltd

Mr Rajiv Talwar,Group Executive Director, DLF Ltd,Former Additional Director General,Ministry of Tourism, Govt of India

Mr Phiroj Vandrevalla,Executive Vice President, Tata Consultancy Services

Mr Vikrampati Singhania,Dy Managing Director, J K Industries

Ms Malvika Rai ,Chairperson,IILM

Prof B Bhattacharya ,Director, IILM, Former Dean, IIFT

Prof Badal Mukherji ,Director, IILM Institute for Higher Education,Former Director, Delhi School of Economics, University of Delhi

THE CHENNAI BUSINESS SCHOOL. LEARNING FOR THE REAL WORLD.

About Us - Our vision

Established to empower, rather than just educate, to fuel ambition, rather than just feed it, the Chennai Business School (CBS), unlike any other regular Institutions in the country, is driven by the vision and leadership of distinguished captains of industry.

CBS synergistically addresses two key concerns of Industry - the acute demand-supply imbalance and the chasm that exists between the perspective and skill-sets that industry requires versus that developed by the existing Institutions. In other words, CBS is all about equipping you, the students, with everything that it takes to shape **your** future.

Campus Facilities

The CBS Insurance varsity Centres are located at Chennai, Mumbai, Bangalore and Bhubaneshwar. All CBS Centers will have the best of infrastructure which includes:

- State-of-the-art classrooms with the necessary facilities to create a learning ambience
- Well-stocked library
- Computer center with internet connectivity

- Hostel facilities - The institute will assist the candidate in getting accommodation on-campus or off-campus as per the candidate's preference.

Board of Advisors -The visionaries

CBS has an Advisory Board, headed by Mr Ram Shahaney, Chairman of Ashok Leyland Ltd., comprised of some of the most distinguished members from industry and academic institutions. The Governing Council includes the following accomplished persons from industry:

Mr. J. N. Amrolia, Executive Director, Ashok Leyland Ltd.
 Mr. K. Krishnan, former Executive Director, Bharti Televentures
 Mr. Mohan Menon, former Director, Ogilvy & Mather
 Mr P. K. Mohapatra, President & CEO, Technology Business Sector, RPG Enterprises

The Faculty

The CBS Faculty team consists of outstanding professionals from both academia and industry. Part of the program will be delivered by faculty from academia, while the specialised courses will be delivered by industry professionals. The faculty team will be headed by the Dean-Insurance varsity.

Chairman -Mr. K. Krishnan, Member, Governing Council, CBS, is the Chairman of the Insurance Varsity. He was former Executive Director in charge of Broadband and Telephone services, Airtel. Mr. Krishnan worked for the RPG Group in various capacities for 10 years including CEO of the Cellular business and as the MD of the Entertainment business. A Chartered Accountant and Cost Accountant by profession, Mr. Krishnan has experience in various industries including Management Consulting, Fertilisers, Cement, IT, Telecom Services and Entertainment.

Dean - Prof. Sridar, N. ,the Dean of the Insurance Varsity is a Metallurgical Engineer from IIT Kharaghpur and a management graduate from IIM-Bangalore, specialising in Finance and Systems. He brings in more than 22 years of professional experience in industry and academics in professionally managed organisations such as Tata Motors and Ernst & Young.Prof. Sridar has been the Director-MBA of Sri Krishna College of Engg & Tech, Coimbatore and a visiting faculty to BIM and PSGIM.

BIT, Mesra

About Us

BIT, Mesra is a "Deemed University" under Sec. 3 of the U.G.C. act 1986. It functions under the overall supervision, direction and control of a high power Board of Governors, comprising representatives of the Ministry of Education, Government of India, the U.G.C., the State Government, The Chancellor, the AICTE., The Hindustan Charity Trust and the Institute Faculty. Shri G.P. Birla is the Chairman of the Board of Governors. The Governor of the state of Jharkhand is the Chancellor of the Institute. The Technical Council decides the academic policy of the Institute. The Institute has been accredited by the National Assessment & Accreditation Council (NAAC) & the National Board of Accreditation (NBA) established by the UGC & AICTE respectively.

Campus Facilities

The Institute is located in a picturesque 780 acre setting at the confluence of the rivers Jumar and Subanarekha, 16kms from Ranchi. It is fully residential, providing accommodation to approx. 3200 undergraduate and postgraduate students and 2000 members of the faculty and staff. The buildings, which include lecture halls, research laboratories, workshops, library etc. cover an area exceeding 3,50,000 sq. ft. It has co-educational facilities with separate hostel accommodation for girls. The well laid out campus provides all facilities for cultural, recreational and sports facilities.

Board Of Governors

1. Sri G. P. Birla
2. Sri. C. K. Birla.
3. Sri. R.D. Sahay
4. Dr. Balaguruswamy E.
5. Prof. Raj Pal Singh
6. Mrs. Rajbala Verma
7. Sri A. K. Singh
8. Smt. Sheela Rapaj Kisku
9. Prof. D.P. Singh
10. Shri D.N. Patodia
11. Shri G.P. Lal
12. Shri P. Ghosh
13. Shri C.K. Birla
14. Dr. H.C. Pande
15. Shri Deepak Chatterjee
16. Prof. S.K. Mukherjee
17. Dr. D. Jairath
18. Mr. P.R. Thakura
19. Dr. K.V. Krishnamurthy

XISS

About Us

The Xavier Institute of Social Service (XISS) was established as an extension department of St. Xavier's College, Ranchi, in 1955 with the objective of training young men and women in Rural Development, Personnel Management and Industrial Relations. In 1973 the institute was registered as a separate educational society under the Societies Registration Act, 1860. In 1978, it moved to its present site and over the years has developed its own distinct identity as a centre of excellence in management education, research, and consultancy and development interventions.

Vision

Since its inception, XISS has identified itself both as service institution and center for academic excellence. As a service institution, XISS has a vision of just, humane, and equitable society where the underprivileged (poor and oppressed) assume their rightful place. XISS also visualizes itself as a center of excellence in the country, imparting value driven management and development education, and catering to its diverse clientele and stakeholders.

Mission

Xavier Institute of Social Service (XISS) was established in 1955 with an earnest mission of developing human resources for various sectors such as industries, business, rural development,

healthcare etc in the Chotanagpur region. One of the prime objectives of the Institute is to develop professionals who are down to earth, having deep concern for fellow human beings and sense of responsibility towards society. For this, they are attuned to the deeper aspirations of the common people for justice and see their training as a preparation for true service to society. They believe that their own personnel growth is intrinsically tied up with the growth and happiness of the fellow human beings. As an institution of higher learning the institute intends to prepare:

CAMPUS FACILITIES

The Institute has a very well stocked library containing over 34,000 volumes of books, journals, encyclopedias, almanacs and magazines. It subscribes to more than 100 periodicals and journals. The faculty and students can access over 150 online international journals, which are available through institutional subscription. It meets the academic as well as the research requirements of students and faculty. Indexing, Bibliographical, Documentation and Paper Clipping services are also provided by the library.

The Institute has a state of the art computer lab and resource center. Recognizing the challenges that the industry has put forth in terms of information technology, the institution's computer lab hosts a range of latest software, LAN facility with over 180 terminals, 330 Laptops, Wi-Fi Campus, 24 Hours Internet Connectivity through VSAT/Broadband and then necessary hardware support in synchronization with the needs. The Wi-Fi enabled campus sets the tone for 24x7 global connectivity, which helps students in their assignments and research projects.

The Institute has a state-of-the-art air-conditioned auditorium with a seating capacity of 300 persons including multimedia system, which is extensively used for hosting seminars, cultural and other functions.

C T Group of Institutions

CT Educational Society are leading educationists in Northern India, successfully managing nine professional institutes in two campuses spread over 50 acres of land with a strength of more than 3000 students. It was formed in 1997 with a vision to impart quality professional education in India. With the dynamic vision and inspiration of our Chairman Mr. Charanjit Singh Channi we are setting milestones in the field of higher education.

Campus Facilities

We have state of the art infrastructure with latest amenities, well-equipped laboratories which provide ambience as well as an environment that gives an experience of working in real world organizations. The most valuable thing about our faculty is that they enable students to work with people who are best in their field. In addition to this CT students are having the benefit of learning from faculty with international qualifications from Australia & U.K.

- **Library**-Well equipped Library provides the latest and up-to -date reading, research and reference materials.
- **Computer Centre**- A well-established state-of-the-art computer lab with high-end application and system licensed software caters the need of the students and faculty in the college.
- **Lecture Theatre & Conference Hall:** Spacious, airy and well lighted class rooms and lecture halls facilitate the teaching-learning process and are conducive to both conventional lecture methods and Group Discussions. We have state of the art technology labs and other teaching aids.

- **Hostel and sports facilities: We provide hostel facilities for boys and girls.** Spacious rooms with the best facilities, food and common rooms with cable TV connectivity and indoor games. Special coaching arrangements for students from resident teachers. **We have an excellent sports facility for various outdoor games, a state-of-the-art health club, swimming pool and horse riding club.** We provide transportation facilities for students living in the city and neighbouring areas.

Board of Advisors:

Mr. Charanjeet Singh Channi, Chairman, CT Educational Society
 Mr. Manbir Singh, Managing Director, CT Group of Institutions
 Mr. Mohinder Singh kaypee, Transport Minister, Govt. of Punjab
 Prof. D.M. Pestonjee, Ex-Professor, IIM, Ahmedabad
 Dr. Irfan Rizvi, Professor, IILM, New Delhi
 Dr. M. Mallikarjun, Professor, Nirma University, Ahmedabad.
 Mr. Mahendra G. Patel, Managing Director, Lincoln Pharmaceuticals, Ahmedabad.
 Mr. Anang Mohapatra, National Manager, WIPRO, Gurgaon
 Mr. V.K. Goyal, MD, Jagatjit Industries, Hamira
 Prof. R.C. Chouhan, Director, CTIEMT, Jalandhar
 Dr. Sayeed Zafar, Professor & Group Director, CT Group of Institutions

Faculty Profile

Sayeed Zafar : Group Director, C T Group of Institutions, Jalandhar

Ashutosh Shukla: Ph.D. in Management .

Kumar Shailesh His areas of interest are Production & Operation, Financial Services.

Harish Mehta Ph.D. in Finance. Financial Management and Operations Research.

Arti Mehta - Banking and Insurance and Project Evaluation.

Hardeep Singh - Banking, Insurance and Accounting.

Parvesh Kumar Aspal.: Finance & Accounts and Banking

Sukhbir Singh Financial Management , Accounting and Banking

South Indian Education Society College of Management Studies (SIESCOMS)

About us

The South Indian Education Society (SIES) is one of the oldest educational societies in India. Founded in 1932 by Shri M.V. Venkateshwaran with a modest six-student beginning, SIES has grown to become a conglomerate of various institutions with over 15,000 students under its wings.

In the process of imparting quality education to students, SIES has established high schools, various Arts, Science and Commerce colleges, along with academic and professional institutions of higher learning. The SIES College of Management Studies (SIESCOMS) was promoted by SIES in 1995 specifically to cater to the growing need of management education in India . Though a relatively new entrant in management education, SIESCOMS has been able to establish itself as one of the more progressive and innovative business schools in the landscape of higher

education in India . In all the major rating exercises conducted by the business magazines, SIESCOMS has always featured among the top business schools in the country. The core set of values believed by the college are those of truly Indian tradition of character building and value-based education . The mission statement " quality in all respects " identifies the intrinsic focus on the processes and their righteousness on whatever the college endeavors. In recognition of SIESCOMS continued pursuit towards establishing quality standards in management education, the Lloyds Register Quality Assurance (LRQA) has accredited it with the ISO 9002 - Quality Certification , making it the first ISO certified B-School in Western India . The institute has since been upgraded with ISO 9001:2000-Quality Certificate.

Hostel Facilities

The institute will assist the candidate in getting accommodation on-campus or off-campus as per the candidate's preference.

Grading and Evaluation:

Performance in each module will be evaluated independently. The overall evaluation process will be based on continuous internal assessment and term end examinations. The student's performance will be evaluated on parameters such as class tests, term examinations, class participation, case assignments and discussions, seminars ,presentations and internship project work.

How to apply:

1. Visit our **Course website** www.tmifirst.com/pgp/index.htm and **download the course prospectus.**
2. Fill up the online registration form on the course website.
Walk into any of the Assessment Centres on the given dates along with the following documents .
 - a) Passport size photograph in color- 2 copies (pasted at the specified places on the application and signed across where indicated)
 - b) Copy of mark sheet of Graduation, 12th& 10th Class and additional certificates such as ATMA scores, if any.
 - c) Proof of identity
 - d) Copy of your latest Resume
3. Take the written test, GD and Interview.
4. Candidates who have already attended the Job Fairs would have to register their details on the PGP website (www.tmifirst.com/pgp/index.htm) compulsorily.

Selection Criteria:

The selection process for admission to the Business School will be based on the candidate's total score which will be a combination of his Academic score , Group Discussion and Personal Interview scores. Scores obtained in any of the All India Entrance Tests such as CAT, MAT, XAT, ATMA or any state level MBA entrance exam will also be taken into consideration.

Admission Procedure:

- a) Take the written test, GD and Final Interview.

b) Successful candidates will be given a Provisional Admission* Letter and choice of B-school immediately after the first admission fee payment is received by ICICI Prudential.

c) Pay a first admission fee of Rs.10,000/- by DD. The DD should be in favor of the B-school and sent to “ PGPMI Central Admission Office, P.O. Box No. 55, DLF Phase II, Gurgaon – 122 002 “ within 45 days of the receipt of the welcome kit. The payment slip should be attached with the demand draft while sending the same as Xerox copy of the DD and payment slip should be retained by them before dispatching the DD. The name of the student, city of selection, contact number, email-id and choice of B-school should be mentioned behind the DD.

e) B-School will send admission notice within 4 weeks.

f) Balance course fee to be paid as per the guidelines of the college of joining.

g) Students availing educational loan to deposit loan document within 30 days of payment of commitment fee.

** Subject to the candidate successfully completing the course.*

Allotment of Centres:

At the time of application, the candidate will list his preference from the list of fourteen course centres. However the final allotment will be based on the vacancies in that centre along with the candidate's merit.

The Course centres are :

S.No.	Institutes	Centre
1	IILM	Jaipur
2	IILM	Gurgaon
3	IILM	Delhi
4	IILM	Ahmedabad
5	IILM	Baroda
6	IILM	Kolkata
7	IILM	Cochin
8	CT Group	Jalandhar
9	CT Group	Chandigarh
10	CBS	Bangalore
11	CBS	Bhubaneshwar
12	CBS	Chennai
13	ISBM	Kolkata
14	ISBM	Bangalore
15	ISBM	Pune
16	ISBM	Noida
17	BCIDS	Mumbai
18	Manipal	Lucknow
19	Manipal	Hyderabad

20	BIT	Ranchi
21	BIT	Jaipur
22	XISS	Ranchi
23	SIESCOM	Mumbai

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Educational Loans:

Education loan is currently available through the following banks. However, students may please note that loans are disbursed at the sole discretion of the Banks based on their internal procedures and norms. While TMI First and ICICI Prudential Life will facilitate the loan disbursement process by providing necessary details to applicant, neither TMI First nor ICICI Prudential Life guarantees the availability of loans to all applicants.

Educational loans are being provided by a number of private and nationalized banks like ICICI Bank, Bank of India and Credila for the PGPMI course.

Highlights of the ICICI Bank loan

ICICI Bank will provide an educational loan that will cover the entire course fee as well as supplementary expenses (such as course material, boarding and lodging expenses) as stipulated by the Institute (approx Rs 2 Lacs).

The rate of interest charged is [14.75%](#).

Moratorium period: A moratorium period of 18 months is given (which is the course period + 6 months). The monthly installment during the moratorium period (1 - 18 months) will be [Rs. 2458/-](#).

Post Moratorium period: Students can have the option of repayment period which starts post moratorium period of 2 yrs, 3 yrs & 4 yrs.

Monthly Installment after the moratorium period :

- For 2 yrs tenure will be [Rs 9674/-](#) beginning from 19 month to 42 months
- For 3 yrs tenure will be [Rs 6909/-](#) beginning from 19 months to 54 months.
- For 4 yrs tenure will be [Rs 5541 /-](#) beginning from 19 months to 66 months.
- Processing Fee :- There will not be any processing fee.
- Foreclosure Charges :- There are no charges for foreclosing the loan.

How to apply:

- The student needs to apply at the nearest ICICI bank branch, which distributes loans of his domicile along with the letter from the Institute detailing his confirmation of admission & course fee along with other mandatory documents.

- ICICI Bank will require a letter from ICICI Prudential Life confirming that the students will get appointed into the payroll of the company.
- Co-applicants: The candidate's parent /guardian will be the co-applicant for the loan.
- Mandatory documents:

Pre Sanction:

a) Documents to be submitted by the Applicant

1. Loan application form duly filled
2. Letter from Institute confirming the admission of the candidate with stipulated fees & other charges for completing the course
3. Letter from ICICI Prudential Life confirming the students will get absorbed under the payroll of ICICI Prudential Life
4. ID proof (Driving License/ Passport/Pan card etc)
5. Permanent address - residence proof (Ration card/ Utility bill)
6. Qualification proof – Marksheets of graduation, 12th and 10th Std.
7. Signature Proof (Driving License/ Passport/ Pan card).

b) Documents to be submitted by Co-applicant:

1. Earning Parent or earning sibling to be taken as the co-applicant for the loan.
2. ID Proof. (Driving License/ Passport/ Pan card etc)
3. Permanent address - residence proof (Ration card/ Utility Bill)
4. Income Proof (2 months salary slip for salaried) /ITR of last 2 yrs (for self employed).
5. Signature Proof. (Driving License/ Passport/ Pan card)
6. Updated Bank Statement for last 6 months from date of application

c) Post Sanction:

1. Repayment of the loan through Auto Debit mandate
2. Credit facility form

Eligibility : The applicant should be an Indian National. He / she should have secured admission to professional / technical courses in India or abroad through Entrance Test / Merit based selection process.

Purpose : To meet the cost of education covering fee payable to college / school / hostel, exam fees, purchase of books / equipment's, travel expenses .

Course of Study :Diploma/Graduation/Post-graduation courses in various disciplines.

Place of availment :The loan can be availed from the branch nearest to the place of domicile.

Margin : Upto Rs.4.00 lakhs - NIL

Rate of Interest :Upto Rs.4.00 lakhs - 12.00 % p.a. at present (this will change as per Bank guidelines)

Holiday Period and Repayment : The course period PLUS 1 year or 6 months after getting a job, whichever is earlier. Repayable in 5- 7 years.

Security : Upto Rs. 4 lacs - No security. Documents should be executed both by the student and parent / guardian as joint borrower.

Particulars/Documents to be submitted

1. Proof of residence - Xerox copies of Ration Card or Voters Identity Card or Passport or Electricity or Telephone bill or any such document acceptable to the bank
2. Academic record - Copy of the Xth std/XIIth std mark list, for under graduates. Degree mark list/provisional certificate for post graduates
3. a. Date of birth/age - SSLC/TC/Mark list
b. Community (for statistical purpose only) - Community Certificate
4. Family Income -Salary certificate/Pension certificate/Auditor's certificate in case of business category/IT return filed/any other proof for the income stated
5. Admission - Admission letter/Bonafide student certificate from the College/University Certificate
6. Fee structure - Letter/Certificate from the College/University
7. Guarantee/Co-obligation - Parent's/Guardian's Co-obligation to be furnished
8. Collateral - Wherever required LIC policy/Share certificates/Units of UTI etc. Valuation certificate from Bank's approved panel valuer and legal opinion from Bank's panel advocate in case of land/buildings
9. Margin (Above Rs.4.00 lakhs) - Details regarding source of funds for meeting the margin furnished alongwith documentary evidence
9. Declaration/affidavit stating that no Educational Loan is availed from any other bank by the applicant and his parent to be submitted
10. Documents to be enclosed - A & L of the student/parent/guardian/guarantor

For details regarding Bank of India and Credila, please visit

www.tmifirst.com/pgp/educationloan.htm

Assured Job Placement:

All candidates, on successful completion of the one year Programme will be inducted into ICICI Prudential Life Insurance Company. The candidate will be appointed as an Executive Trainee and will start earning at MBA compensation levels.

Terms and Conditions of Application:

Withdrawal and refund : Once the application form is accepted , cancellation will not be permitted and no fee refund request will be entertained.

Right of Admission : The Partner B- Schools and ICICI Prudential Life Insurance reserves the Right of Admission. The Course is conducted with the domain expertise of ICICI Prudential life Insurance.

Disclaimer: The course will provide knowledge and skills in the life insurance industry. The course is not officially recognised by All India Council for Technical Education (AICTE) or any university.